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14th International JODI Conference

Session 3: Benefits of the JODI Cooperation Mechanism across the Energy Data Supply Chain

Cairo, 20 October 2019



The views and opinions expressed in this presentation are those of Rodnan Garcia and do not necessarily reflect the official policy or position of Repsol.

How do we use Energy Data?



Energy Company

How do we use Energy Data?



How do we use Energy Data?







How do we use Energy Data?



Information







How do we use Energy Data?



Insight

1

Information







How do we use Energy Data?



Foresight

1

Insight

1

Information

1

DATA

1

How do we use Energy Data?



Foresight

个

Insight

1

Information

1

TECHNICAL



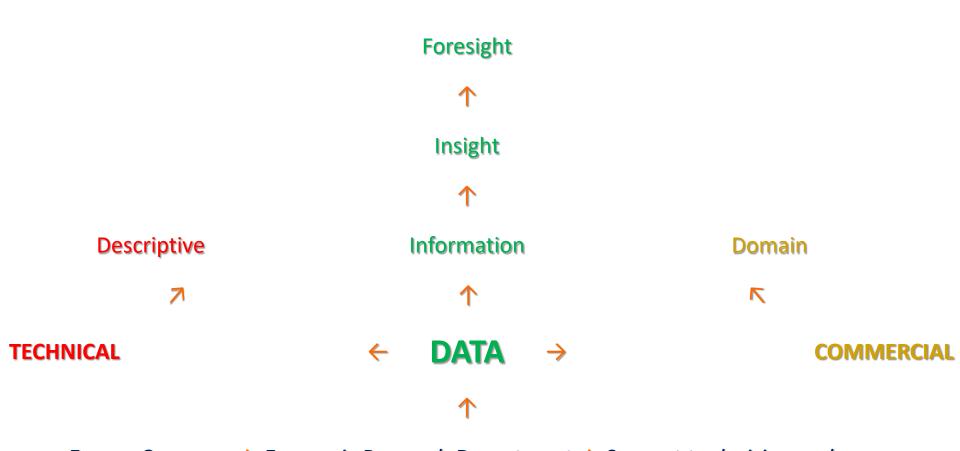
COMMERCIAL



Energy Company \rightarrow Economic Research Department \rightarrow Support to decision makers

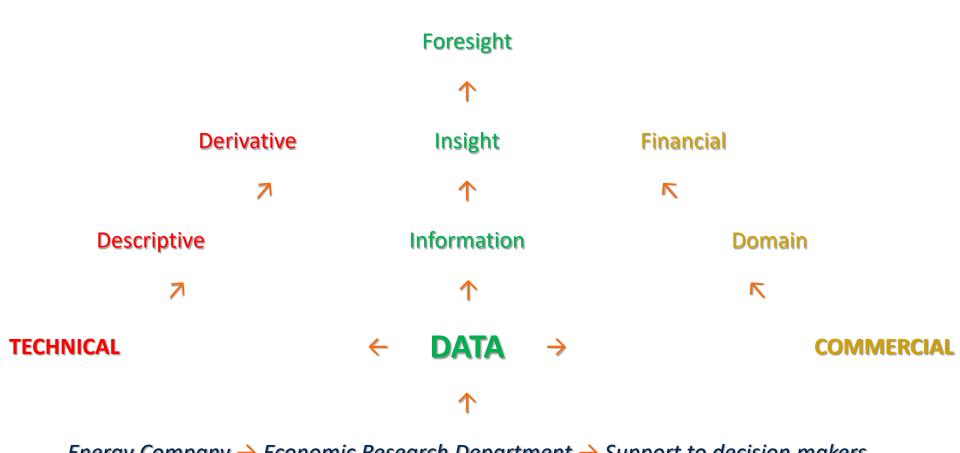
How do we use Energy Data?





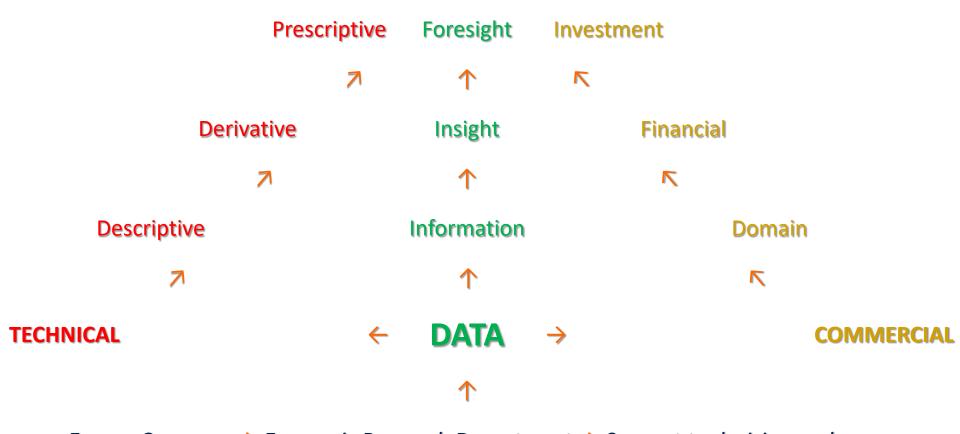
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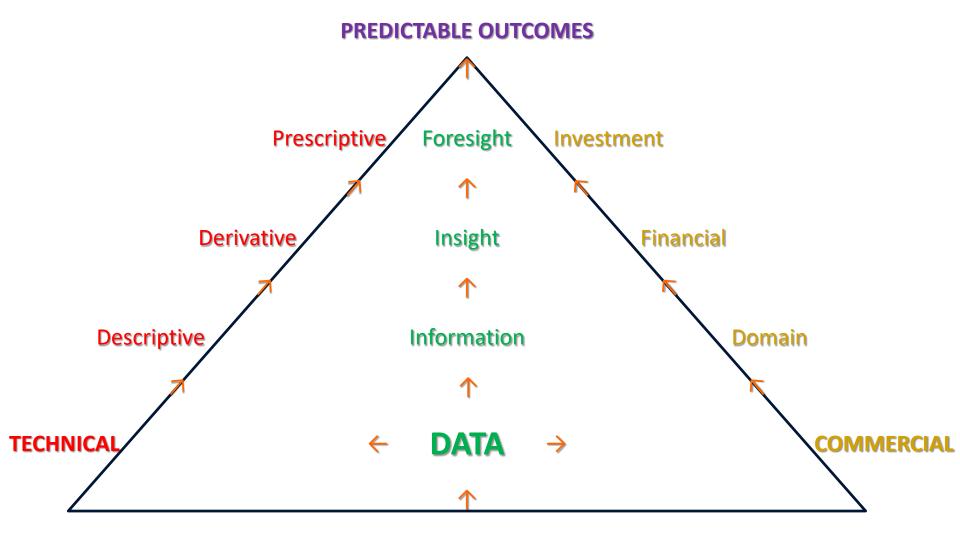
How do we use Energy Data?



PREDICTABLE OUTCOMES Prescriptive Foresight Investment Derivative Insight **Financial** 7 K Descriptive Information **Domain** K **DATA TECHNICAL COMMERCIAL**

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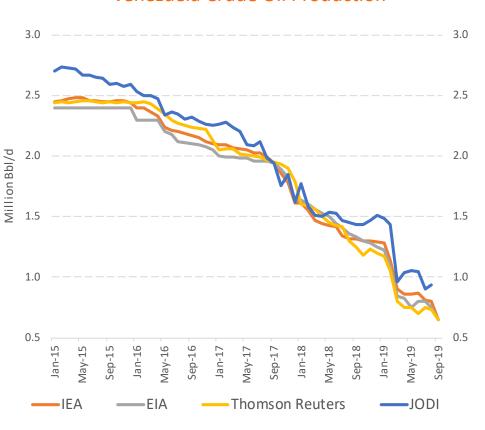
Accomplishments: Rightful steps towards objectives "Timeliness, accuracy and completeness"

Challenges: Transversely among sources... It is difficult if not impossible to work with just one source



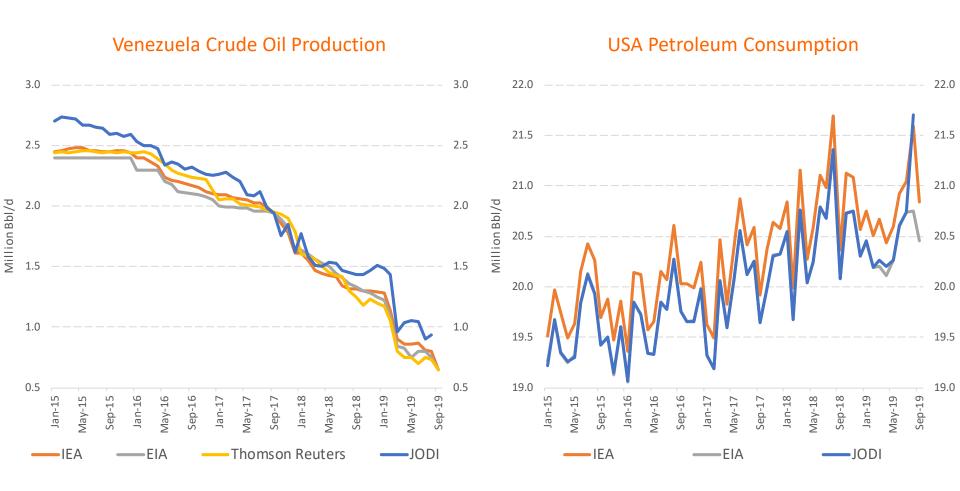


Venezuela Crude Oil Production



Accomplishments: Rightful steps towards objectives "Timeliness, accuracy and completeness" **Challenges:** Transversely among sources... It is difficult if not impossible to work with just one source







We have to be prepare to meet future data-user's expectations:

- Who? More than 75% of labor force will be millennials in 2025.
- How? 41% of employees declare to spend more time working out of their desk than 2 years ago.
- Things are changing? Almost 90% of executives believe digitalization will affect their sectors.



